

## Message Text

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PAGE 01 STATE 106193  
ORIGIN OPIC-06

INFO OCT-01 ARA-10 ISO-00 EB-07 SSO-00 /024 R

DRAFTED BY OPIC/ID/LA:BTMANSBACH  
APPROVED BY EB/IFD/OIA:RJSMITH  
EB/IFD/OIA:DHSTEBBING  
ARA/ECP:DTAHER (INFO)  
-----102247Z 124005 /70

O 102158Z MAY 77  
FM SECSTATE WASHDC  
TO AMEMBASSY LA PAZ IMMEDIATE

UNCLAS STATE 106193

FROM OPIC

E.O. 11652: N/A

TAGS: EINV

SUBJECT:ANDEAN INVESTMENT MISSION

FOR: JAMES LANDBERG, ECON/COMM OFFICER

1. DAVID HOPKINS OF I.S. JOSEPH AND COMPANY (A SIGNIFICANT GRAIN AND FEED MANUFACTURING AND MARKETING OPERATION) WILL BE IN LA PAZ MAY 8 THRU 11 OR 12. OPIC HAS PASSED TO HIM A COPY OF SOME LETTERS RECEIVED FROM JOSE GUZMAN, MANAGER OF COMPANIA OLEAGINOSA LTDA. OF COCHABAMBA. IN THESE COMMUNICATIONS, GUZMAN ENCLOSES A REPORT ON HIS COMPANY AND, HAVING READ OF ANDEAN MISSION IN LOCAL NEWSPAPERS, REQUESTS MEETINGS WITH PARTICIPANTS. IN EARLIER COMMUNICATIONS TO OPIC, GUZMAN, WHOSE COMMUNICATIONS CARRY CONCISE DETAIL WRITTEN IN EXCELLENT ENGLISH, INDICATES THAT THEY ARE NOW IN THE PROCESS OF INCREASING VEGETABLE OIL PRODUCTION, BEGINNING PRODUCTION OF DRY AND FLUID DAIRY AND  
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SHEEP FEEDS AND PRODUCING OATMEAL. THEY WISH TO DISCUSS THE FOLLOWING PROJECTS: THE MANUFACTURE OF SHORTENING AND MARGARINE FROM IMPORTED RAW MATERIALS; THE PRODUCTION OF EDIBLE COTTON SEED FLOUR, HIGH PROTEIN FOODS AND EVAPORATED MILK.

2. OPIC'S LORIN WEISENFELD, WHO IS REPLACING SCHOR AS

BOLIVIAN ADVANCE MAN, WILL BRING FULL TEXT WITH HIM  
DURING EARLY PART OF THE WEEK OF MAY 15.

3. ACTION REQUESTED: PLEASE CONTACT HOPKINS WHO HAS  
RESERVATIONS AT THE CRILLON BUT MAY STAY AT LIBERTADOR,  
TO PROVIDE HIM WITH FOLLOWING WAYS OF CONTACTING GUZMAN:  
BY TELEPHONE: 2-8239; CABLEGRAFICA: "OLEAGINOSA";  
POSTAL ADDRESS: CASILLA 382, COCHABAMBA.

4. IF FOR ANY REASON HOPKINS DOES NOT GET IN TOUCH WITH  
GUZMAN EITHER BY PHONE OR IN PERSON, WOULD APPRECIATE  
EMBASSY CALLING GUZMAN TO ADVISE HIM OF THE RECEIPT OF  
HIS LETTERS AND OUR WILLINGNESS TO TALK WITH HIM IN LA  
PAZ DURING MISSION. CHRISTOPHER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE VISITS  
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**Copy:** SINGLE  
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**Drafter:** BTMANSBACH  
**Enclosure:** n/a  
**Executive Order:** N/A  
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**Office:** ORIGIN OPIC  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Release Event:** n/a  
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**Status:** NATIVE  
**Subject:** ANDEAN INVESTMENT MISSION FOR: JAMES LANDBERG, ECON/COMM OFFICER  
**TAGS:** EINV, BTRA, US, BL, (HOPKINS, DAVID), (WEISENFELD, LORI), (GUZMAN, JOSE),  
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**Review Markings:**  
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